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**by Thomas Gilovich, Lee ...**

Thomas Gilovich is a professor of psychology at Cornell University and author of *The Wisest One in the Room* (with Lee Ross), *How We Know What Isn't So*, *Why Smart People Make Big Money Mistakes*, and *Social Psychology*. He lives in Ithaca, New York.

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Ross · RELEASE DATE: Dec. 1, 2015

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## **THE WISEST ONE IN THE ROOM | Kirkus Reviews**

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In the ancient world, most were open to receiving divine wisdom. When Socrates heard that the Delphic oracle had said

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he was the wisest person in Athens, he was willing to think about it. He tested out the oracle's message by visiting a politician famed for his wisdom. As he listened, he realized the man didn't deserve his reputation.

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those that have an element of truth.  
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certainly have no influence on the  
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In *The Wisest One in the Room* Gilovich and Ross show that to answer any kind of behavioral question, it is essential to

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understand the details—especially the hidden and subtle details—of the

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Understanding these forces is the key to becoming wiser in the way we understand the people and events we encounter, and wiser in the way we deal with the challenges that are sure to come our way.



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The small, green Jedi master is one of the most popular characters in the Star Wars universe. Fans love his style of talking and his wise sayings. Yoda had trained the likes of Obi-Wan Kenobi and Luke Skywalker himself. He was

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